

SPEAKER	COMMENT
John Wolosick	The bump in the curve is likely real. AASHOT specification approval will lead to exponential growth in micropile market in public sector. When the drilled shafts specification was approved, there was a great increase in jobs. Note: some competitors are not ADSC members (i.e., not included in numbers shown).
Tom Armour	The curve shows a similar shape to the Japanese curve (presented by Prof. Hoshiya). Their banding to promote technology lead to market growth. Estimate: \$1-3M in past, \$10-15M now. Agrees AASHTO will lead to significant growth.
Donald Bruce	Presented similar data in Schrobenhausen, which should be included. Estimate: \$200-250M. Equipment and people are biggest challenge. He challenges all international groups to produce and present similar data.
Tom Richards	Does not believe growth line is accelerating at the rapid rate shown, but is continuing on a healthy trend (not exponentially).
James Mason	Minnesota collapse highlighted the existence of structures that need immediate retrofit. He believes that the growth rate is increasing, but not asymptotic.
Jerry Bishop	Agrees that some ADSC non-members are not included, but are players and cannot be ignored.
Nadir Ansari	Suggests going to suppliers and consultants for numbers.
Allen Cadden	Suggests getting pipe/bar quantities from suppliers.
Terry Holman	Influx of not-so-qualified contractors who are coming in on large projects could be cause for worry about potential failures and negative influence on market.
John Stanbury	Has worked for general contractors, who think it is easy to install micropiles. GCs have caused major damage on some projects.
Mike Turner	Being older in technology, 25-35-40% less experienced leads to crap work.
John Wolosick	Suppliers do not typically have good handle on market because different piles are offered.
Tom Richards	Good think to look at supplier data because there are fewer suppliers than contractors, which means they could give better data.
Nadir Ansari	Micropiles are being sold as a commodity like helical piles.